

Melinda (Mindy) Nearhoof
Owner,
Annie's Flooring and
Commercial Services, LLC
anniesflooring.com

County: Crawford County

Industry:
Flooring Installation and
Showroom and Janitorial
Services

Year Founded:
2018

SBDC Assistance:
Business Plan Development
Market Research
Growth Consulting
Marketing
Human Resources

Consultant: Shane Foster

Gannon University SBDC
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Annie's Flooring and Commercial Services is Named PA's Small Business of the Year by SBA!

Melinda (Mindy) Nearhoof, the proud owner of Annie's Flooring and Commercial Services, has just won the SBA PA's Business Person of the Year award. This prestigious award recognizes outstanding small business owners who have demonstrated resilience, innovation, and a commitment to their community. Melinda inspires entrepreneurs everywhere and is a testament to the power of hard work and dedication. Despite the challenges of starting a business, Melinda was determined to succeed. She worked tirelessly to grow her business and provide high-quality services to her customers.



Mindy first started her entrepreneurial journey working with Gannon SBDC. She was partners with Senior Business Consultant Shane Foster. Shane assisted Mindy through the startup process that led to the successful acquisition of Annie's Flooring and Commercial Services. This was not your typical acquisition, as

the previous owners sold the business without success. Mindy bought the business in 2018 after she developed a business plan and projections that led to obtaining the bank loan.

Since 2018, Mindy has worked extensively with Gannon SBDC and meets with her consultant every quarter. She has received technical assistance in Executive Coaching, HR Management, Marketing, and much more. With the help of Gannon SBDC, Mindy has grown the business to 21 employees and expanded her product lines into flooring and janitorial services. She has built a strong brand and reputation in the community through hard work. One of Melinda's most outstanding achievements is her commitment to her community. She has always been involved in local events and has supported many charities and organizations. She believes in giving back to her community and helping those in need. Melinda's commitment to her community has earned her the respect and admiration of her customers and peers.

Winning the SBA PA Small Business of the Year award is a testament to Melinda's hard work and dedication to her business. It also recognizes her success as a small business owner and her commitment to her community. The award is a significant achievement for Melinda and her team, reflecting their excellent work every day.