

**BIO: Daniel Crook** 9109 W Gert St; Sioux Falls, SD 57106 [Crook.daniel@sbcglobal.net](mailto:Crook.daniel@sbcglobal.net) Cell 316.734.3938

**Introduction:** In my first professional job I worked on a project- built a new division from scratch. My efforts were realized when superiors referred to my procedure manual as “Crook Book” having “Recipes” to successfully run the division. The manual resulted in great audit results, giving quantitative data, and streamline the organization. This fueled my drive and ambition for continued professional success. **SBDC Business Consultant-** passion to assist the individual and their business to prepare for success. Works with them in professional/personal capacities. Past successful experience with several businesses in- South Dakota, Kansas, Nebraska, Iowa, Colorado, Missouri, Oklahoma, Texas. **Expertise-** Concise Business Plans, Financial Projections, Loan Preparation Guidance, Develop Management Advisory Team, Problem Solving/Conflict Resolution. Daniel and his wife, Stockholm, SD native, enjoy working on her family farm.

**Effectiveness/Efficiency-** Leadership, Organization, Relationship Building/Sustaining, Communications, Analytical, Passion, Problem Solver, Training, Listener, Foresight, Business Acumen, Financial/Budget Control, Mediator, Decision Maker, Planning, Strategic Management, Caring person. Below- mix of Experience, Skills, Companies, Locations:

Experience	Skills	Company	Location
<b>Banking:</b>			
Personal Loan	Auditing	Lomas Mortgage	Dallas, TX
Mortgage Loan	Processing	Bank IV	Wichita, KS
Business Loan	Quality Control	Bank of The West	Wichita, KS
Construction Loan	Origination	Citicorp	Dallas, TX
Commercial Loan	Training	Wells Fargo	Sioux Falls, SD
Mediator	Buying/Selling	FHLBank Topeka	Topeka, KS
Credit Cards	Senior Executive	Equitable Mortgage	Rose Hill, KS
Student Loans	Small Business Owner	DLC, LLC	Topeka, KS
	Senior Credit Controller		
<b>Community/Economic</b>			
<b>Development:</b>			
	Origination	SCKEDD	Wichita, KS
SBA 504	Auditing	Jakubs Ladder	Wichita, KS
SBA 7a	Personal Budget Counseling	POWER CDC	Wichita, KS
RLF	Business Budget Counseling	SEKRPC	Chanute, KS
Micro Loans	Financial Coach	SENT	Topeka, KS
Small Business Economic Loan	Auditing	CHS	Wichita, KS
NSP Grant	Financial Control	HCCI	Topeka, KS
Block Grant	Certified Grant Writer	SBDC	Sioux Falls, SD
Housing Grant	Scholarship Management	Friends University	Wichita, KS
	Grant Program Manager		
<b>Education:</b>			
University of North Texas	BBA- Business	Finance/Management	Denton, TX
Friends University	MBL- Masters Business Law	Business Law	Wichita, KS
Kansas State University	GCCR- Conflict Resolution	Conflict Resolution	Manhattan, KS
NADCO	SBA 504; Credit Analysis		
<b>Volunteer:</b>			
Consultant/Mentor	Mentor	Start Up Sioux Falls	Sioux Falls, SD
Advisor/Grant Writer	Housing; Grant Writer	SENT	Topeka, KS
President, Advisor	Housing; Grant Writer	Jakub's Ladder	Derby, KS
Advisor	Housing; Grant Writer	POWER CDC	Wichita, KS
President, Advisor, Editor	Scholarship Grant/Fund Raising	Friends University	Wichita, KS
Volunteer/Advisor	Mentor/Various Activities	United Way	Topeka/Wichita