

SBA Success Story: Verdis Company's Bottom Line Increases 3200% in 10 Years Through the SBA's 8(a) Program

Situation

In 2007, Sandy and Gary Young left their public sector jobs and began a local planning and landscape architecture firm to serve the needs of Kootenai County and surrounding cities. They started with one extraordinary employee, land use planner Stephanie Blalack.

Solution

2011- Verdis expand their landscape architectural services and add civil engineering services.

2015 - Sandy Young is awarded her 8(a)/EDWOSB certification. Verdis adds construction services and begins marketing to federal agencies.

2020 - Verdis gains their Public Works License and becomes eligible for State-funded projects.

2021 –Masonry Restoration Division added.

2022 –Fire and Life Safety Inspection Division added.

2022 – In 6 years, Verdis has been awarded over 155 federal projects as Small, WOSB, EDWOSB and 8(a) set asides.

Impact

Since 2011, Verdis has added an office in Alaska, cultivated its employee base from 6 to 38 and expanded its geographical reach to 14 states.

From the owner

I was determined to create a company where every employee has the opportunity to come into a collaborative environment that fosters planning, engineering and construction problem solving with creativity and confidence. Their dedication and performance has been exemplary, and I am continually inspired by every single one of them. I strive to collaborate with the best subconsultants/subcontractors in the industry, thus supporting the entire small business network. Through the SBA's SCORE and 8(a) Program I have been able to achieve my goals.