



Founded by U.S. Marine Corps veteran Jeff Klump in 2017, [MidAmerica Safety Solutions](#) is a traffic control safety company providing on-site traffic management for work sites in the Evansville, Bloomington, Indianapolis, and Cincinnati areas.

Jeff began working with the Southwest Indiana SBDC in 2017 for help starting his business. In addition to business planning assistance, the Indiana SBDC worked collaboratively with the Southwest Indiana PTAC representative to help Jeff get his veteran-owned business certification. These tools helped Jeff secure his first contract with Vectren within four months of starting the business. Jeff brought on twelve employees with this contract and purchased their first vehicles. In 2019 MidAmerica Safety Solutions was growing yet again after securing a contract with Duke Energy. They worked with their Indiana SBDC advisor for help accessing funding to expand to 60 employees and 30 vehicles.

Despite the challenges of 2020, MidAmerica Safety Solutions continued to grow. They reached over 80 employees and 40 fleet vehicles, and expanded into the Cincinnati market, their first out of state work. With the help of the Paycheck Protection Program, Jeff was able to keep all his employees employed and continue to hire to meet the demand for MidAmerica's services.

MidAmerica Safety Solutions was recognized as the Indiana SBDC Veteran-Owned Small Business of the Year during 2021 U.S. Small Business Week. This year MidAmerica Safety Solutions hired their hundredth employee and didn't stop there. During the award ceremony, Jeff announced MidAmerica's expansion to Florida in 2022 with an enterprise-wide contract with Duke Energy. MidAmerica expects to have over 150 employees in 2022.

As MidAmerica Safety Solutions continued to grow, Jeff has stayed committed to supporting fellow veterans. MidAmerica Safety Solutions partners with organizations like Veteran of Foreign Wars (VFW), American Legions, U.S. and Indiana Departments of Veteran Affairs, Disabled American Veterans (DAV) and Veteran Vocational Rehabilitation Centers to recruit and hire veterans, retirees, and veteran spouses.