

Biography of Mark Christopher Malec

Mark has been a business consultant for 37 years. His initial position with the SBDC was as a consultant for the West Virginia SBDC at that program's inception in 1984. He currently is the senior consultant for the Maryland SBDC, serving Allegany County. His area of expertise is financing. Through his career with the SBDC, Mark has spent a great deal of effort developing a financial modeling tool to assist clients in determining the feasibility of their business ventures. The model integrates the areas of planning, marketing, finance and operations management to produce a set of financial projections that a client can then use as the basis for a business plan. The tool also identifies key financial data that is essential to most commercial lenders in determining loan viability.

While an SBDC consultant Mark taught for 10 years in the Frostburg State University MBA program, specializing in the areas of Strategic Planning and Operations Management. He was the director of the Frostburg State University Institute for Small Business. Mark has been a SCORE Chapter Chairman, Advisor to the Women's Business Center, and a business consultant for Tri-County Council for Western Maryland. Mark has participated in numerous economic development activities with various municipal, county, state and federal governmental entities.

Mark holds BS and MBA degrees from Frostburg State University and has completed extensive doctoral course work at the University of Maryland, College Park, in the field of Commercial Recreation and Tourism.

Mark lives near Frostburg, MD with his wife, Sharon and is the father of three children. His hobbies include photography, motorcycling, bicycling and spending as much time as possible with his grandkids. He is looking forward to his retirement in September.

