

Sonia Eubanks Wilson is a Business Consultant for Louisiana Small Business Development Center at Southern University & A&M College. Mrs. Wilson is responsible for providing client consultation to start up and existing businesses, as well as, daily management of programmatic

reports/projects. This is also inclusive of providing consultation services in the areas of or startup and existing businesses in the capacities of strategic planning, business development, financial evaluation, marketing and a variety of concentrated business components. Also, Mrs. Wilson's areas of expertise are inclusive of developing/writing a business plan, facilitation of trainings, program development, strategic planning, developing partnerships and grant writing.

Furthermore, Mrs. Wilson has received multiple awards pertaining to working with small businesses and recognition awards for exceptional performance in providing trainings and capturing client capitalization. Mrs. Wilson has assisted over 500 clients and has captured a cumulative total of over \$20 million in client capital infusion. In 2020, The Louisiana Small Business Development Center at Southern University received the Small Business Development Center Service and Excellence and Innovation Center Award Presented by U.S. Small Business Administration.

Mrs. Wilson has over 20 years of experience in working with small businesses in the private and public sectors. Also, Mrs. Wilson is founder of Wilson Training and Consultation Services, LLC and is a successful entrepreneur. Mrs. Wilson earned a M.Ed in Administration & Supervision (Southern University & A&M College), M.A. in Social Science with a concentration in Political Science (Southern University & A&M College) and a B.A. in Political Science (Southern University & A&M College) and a certification as a facilitator with the Edward Lowe Foundation "Peer-Spectives" and Kauffman Fast Trac program.