

**Delaware SBDC
State Star Submission**

BIOGRAPHY

Louis DiNetta is presently Manager, Technology Business Development, at the Delaware Small Business Development Center, is an active board member of the Delaware Founders Initiative, and a mentor for the Delaware Sustainable Chemistry Alliance Tech Connect program. His efforts are aimed at growing technology based small businesses and startups by providing guidance for entrepreneurs to develop their products through non-dilutive government funding. He is highly knowledgeable of the SBIR program and has submitted and won a number of grants.

Lou has over 40 years of experience in small business technology companies, published more than 20 technical papers, managed the P&L for research and development organizations, commercialized products and has been a researcher at the University of Delaware's Institute of Energy Conversion and Vice President, Advanced Products, at AstroPower, Inc. He was a principal investigator or a senior key person on numerous Federal grants and contracts. In addition, Lou is well versed in various forms of government contracting and reporting requirements including DCAA compliant accounting and indirect cost negotiation.