



AMERICA'S SBDC VIRTUAL CONFERENCE

September 29 – September 30, 2020

 CELEBRATING 40 YEARS



Daniel J. Pische

Senior Vice President First American Bank

Daniel Pische is a Senior Vice President with First American Bank and has been with the company since 2005. Daniel oversees First American Bank's Trade Finance product line as well as their lending team in South Florida. As an active lender with delegated authority under all of the SBA's programs, Daniel and his team were awarded the SBA's Export Lender of the Year in 2017 and the President's "E Award" for Export Service in 2018. In 2019, Daniel was appointed by Secretary of Commerce Ross to serve on the U.S. Department of Commerce's Trade Finance Advisory Council which is tasked with improving access to Trade Finance solutions for small and mid-sized exporters.

A native of Chicago, Daniel relocated with his family to South Florida in 2016 to assist with First American Bank's growth in the market. Being based in South Florida allowed Daniel to tap into the extensive Trade Finance market in the region and join that with his significant background assisting with the complex capital needs of manufacturers and distributors, gained during his decade in Chicago. Daniel is a regular speaking on the topics of Trade Finance and SBA export lending and was invited to testify before the U.S. Senate Small Business Committee on the topic in April 2019.

First American Bank is the largest privately-held bank in Illinois with assets of \$5.5 billion. With locations in Illinois, Florida, and Wisconsin, the Bank also lends nationally through its Private Equity, Tax-Exempt Bond Financing, Not-for-Profit, and Employee Stock Ownership Program (ESOP) groups.