+ SALES +

$7 billion
in new sales

$100,000
in new sales
every 8 minutes

↑ SALES GROWTH ↑

5.6%
national average
annual sales growth

18%
average SBDC client
annual sales growth

WOMEN, MINORITIES, VETERANS

51% women
28% minorities
6% veterans

LEARN MORE ABOUT HOW SBDCS HELP SMALL BUSINESSES START, GROW AND THRIVE.

www.AmericasSBDC.org

CELEBRATING **40** YEARS!

AMERICA'S SBDC
IN PARTNERSHIP WITH SBA

THINK BIG. START SMALL.

America's SBDC's
Latest Annual Results

America's SBDC represents the nationwide network of Small Business Development Centers (SBDCs), the nation's largest, proven, cost-effective small business assistance network in the United States and its territories.

4.44
out of 5 stars:
average SBDC
rating by clients

93%
of SBDC clients
recommend
SBDC services

America's SBDCs Latest Annual Results

America's SBDCs are the leaders in job creation and attributed measurable economic impacts.

$5.6 billion in financing

$100,000 every 9.4 minutes

EVERY FEDERAL DOLLAR

$2.16 Federal Revenue

$2.81 State Revenue

$45.47 in new capital

RETURN ON INVESTMENT

Cost vs. Revenue Generated by SBDCs

Federal Appropriation *(fiscal 2018)*:

$123.5 MILLION

Federal Revenues Generated:

$267 million

State Revenues Generated:

$346 million

+ JOBS +

99,194 new jobs created

A new job every 5.3 minutes

JOB GROWTH

1.5% national average

17.7% average SBDC client

+ CREATE NEW BUSINESSES +

66.7% of pre-venture SBDC in-depth clients start new businesses

16,499 new businesses started by in-depth clients between 2017-2018

A new business every 32 minutes

America's SBDCs play a critical role in the health of small businesses: helping access capital, providing advice on regulations, preparing for changes in the economy and technology, and responding when disaster strikes.

Source of Statistics: SBA; and the "Economic Impact of Small Business Development Center Conseling Activities in the United States: 2017-2018," by Professor James. J. Chrisman of Mississippi State University.