

March 21, 2018

A national, collective proclamation of the success and impact of America's Small Business Development centers (SBDCs) on the nation's dreamers, forward thinkers and the innovators, small business.

America's SBDCs Latest Annual Results

\$5.16 billion in financing

THE UNITED STATES OF AMERICA

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COUNTY TO CHICAGO LA LINE CONTROL LINE CON

EVERY FEDERAL DOLLAR

\$2.13 Federal Revenue

\$2.73 State Revenue

\$43.50 in new capital

\$100,000 in capital every 10 minutes

RETURN ON INVESTMENT

Federal Appropriation: \$118.5 MILLION

Federal Revenues Generated: **\$252 MILLION**

\$324 MILLION

96.095

new jobs created

A new job every 5.5 minutes

↑ JOB GROWTH

1.8% national average

14.8%

average SBDC client

CREATE NEW BUSINESSES

66%

of pre-venture SBDC in-depth clients start new businesses 17,174

new businesses started by in-depth clients between 2015-2016

A new business every 30 minutes

+ SALES +

\$6.4 BILLION in new sales

\$100,000 in new sales every 8.2 minutes

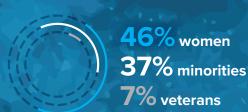
SALES GROWTH

13.6% average SBDC client annual

sales growth

4X
GREATER
than the
national average

WOMEN, MINORITIES, VETERANS



purce of Statistics: SBA; and the "Economic Impact of Small Business Development Center Counseling



192,205
entrepreneurs
received business
consulting



261,369 entrepreneurs trained





Our SBDC has really helped our company by connecting us with partners that are critical in helping us reach our milestones."

 Martin Gross, President of Gross-Wen Technologies, Inc. We had a vision but no idea where to start, our SBDC advisors provided us with the resources we need to hit the ground running."

Lori Krieger,Founder of Taste Elevated

Our SBDC gave their time and talent at the start up stage to give us good direction and a solid foundation for success."

Lee G Mallahan III,President of Tadpole LLC

LEARN MORE: WWW.AmericasSBDC.org/SBDCDay