

SBDCs

SBDCs provide the knowledge, education, and expertise small businesses are often missing. Whether it's taxes, financing, marketing, training or networking, SBDCs are there to help their clients overcome challenges, discover new opportunities and unlock their potential so their businesses can soar to new heights.

The SBDC Network includes dedicated business advisors working in partnership with universities, economic development professionals, chambers of commerce, lenders, investors and entrepreneurs themselves.

Nationwide, small businesses employ 58 million people, nearly half of all American workers in the private sector. With deep roots in their communities, small firms and their employees are the engine driving the American economy. SBDCs provide these local businesses and entrepreneurs with the resources they need to thrive, compete and succeed.



SBDCs are in Your Community

NEARLY 1,000

covering rural, urban, and suburban
communities nationwide



FIND YOUR LOCAL
SBDC TODAY!

www.AmericasSBDC.org

AMERICA'S
SBDC

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SBDC

Helping Move Our Economy Forward



Small businesses are job creators and innovators. Supporting their formation and growth moves our economy forward and makes our communities healthier. Strong federal funding for America's SBDCs leverage the continuation of the nation's largest and most effective small business assistance program.

America's SBDCs are the nation's proven, cost-effective, and accredited network focused on small businesses—America's job creators.

AMERICA'S

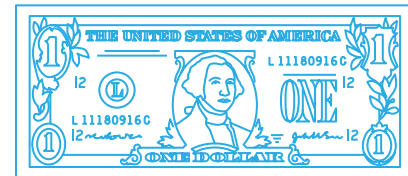
**Celebrating our
nation's visionaries,
innovators and
doers — America's
small businesses**

For nearly 40 years, SBDCs have been helping America's aspiring entrepreneurs and growing small businesses turn their dreams into reality.

America's SBDCs Latest Annual Results

\$5.16 billion
in financing

RETURN ON INVESTMENT
Cost vs. Revenue Generated by SBDCs



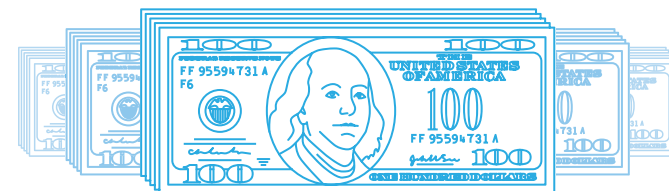
EVERY FEDERAL DOLLAR

\$2.13 Federal Revenue

\$2.73 State Revenue

\$43.50 in new capital

\$100,000
in capital every 10 minutes



Federal Appropriation:
\$118.5 MILLION

Federal Revenues Generated:
\$252 MILLION

State Revenues Generated:
\$324 MILLION

+ JOBS +

96,095
new jobs created

A new job every 5.5 minutes

↑ JOB GROWTH ↑

1.8%
national average

14.8%
average SBDC client

+ CREATE NEW BUSINESSES +

66%
of pre-venture SBDC in-depth clients start new businesses

17,174
new businesses started by in-depth clients between 2015-2016

A new business every 30 minutes

+ SALES +

\$6.4 BILLION
in new sales

\$100,000
in new sales every 8.2 minutes

↑ SALES GROWTH ↑

13.6%
average SBDC client annual sales growth

4X GREATER
than the national average

WOMEN, MINORITIES, VETERANS



46% women
37% minorities
7% veterans

Source of Statistics: SBA; and the "Economic Impact of Small Business Development Center Counseling Activities in the United States: 2015-2016," by Professor James J. Chrisman of Mississippi State University



192,205
entrepreneurs received business consulting



261,369
entrepreneurs trained



nearly 500,000
received other SBDC professional services



1.24 million
total hours of consulting services