SBDC PENNSYLVANIA

Small Business Development Centers

Helping businesses start, grow, and prosper.

Q1 Dashboard

January 1, 2015 – March 31, 2015

RESULTS	
Business Starts + Purchases	82
Sales Increased	$8,859,895
Capital Acquisition	$24,902,452
Jobs Impacted	545
Consulting Hours	19,371
Consulting Clients	2,967
Educational Programming Participants	2,470
Educational Programs Held	238

"We could not have been successful without the SBDC's support, business connections, and excellent service."

- Steve Brion
Light Shield Products

"The SBDC has propelled my business to new heights. Although there are struggles of opening a small business, the SBDC has shown me how I can strategically move through the struggles."

- Leeretta Payne
Legacy Café

"Without my SBDC I Would not have accomplished my dream of opening my own practice. My SBDC consultant's experience was highly beneficial."

- Suzana Stepankek, MD

Each year, the SBDCs help thousands of entrepreneurs to start and grow their small businesses. The metrics above illustrate the results of the Pennsylvania SBDC program during this quarter.

Upcoming Events in your Area

The Pennsylvania SBDC offers a variety of educational events and workshops across the state to address the many needs of small businesses. To find events in your district, visit pasbdc.org/events.

Find Your Local Center

Small businesses in all 67 counties of Pennsylvania are served by a specific center in the Pennsylvania SBDC network determined by the county in which their business is located. Find your local SBDC visit pasbdc.org/centers.

Pennsylvania Small Business Development Centers
Lead Office located at The Wharton School, University of Pennsylvania
3819-33 Chestnut Street | Suite 325 | Philadelphia, PA 19104
www.pasbdc.org | (215) 898-1219 | @PASmallBusiness

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Achieving and Measuring Results

Consulting

Confidential, no-fee consulting services are available to existing businesses or prospective entrepreneurs. This individualized approach emphasizes education and guidance in all aspects of operating a successful business. www.pasbdc.org/services

Targeted Services

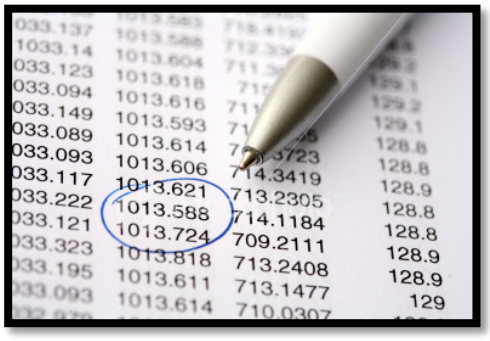
The SBDC provides targeted services to established and growing businesses to help them find new markets in the areas of Government Marketing, International Business, and Online Business. Additional targeted services include Environmental Management, Technology assistance, Energy assistance, and Business Continuity and Survival Services. www.pasbdc.org/services/targeted

Educational Programs

Courses, workshops and conferences, both in-person and on-line, and some bi-lingual, provide critical business and management education to entrepreneurs. Subject matter experts deliver programming on a wide variety of relevant business topics. www.pasbdc.org/events

Information

Access to information is essential to developing and maintaining a competitive advantage. The SBDC maintains multiple subscriptions to industry-leading databases and research tools available to assist client businesses. In addition, a variety of online resources matched with a strong referral and partner network, help business owners thrive. www.pasbdc.org/resources



Performance data reported are actual, direct results of SBDC Services in Pennsylvania.

All Pennsylvania SBDC performance data is validated through a multi-step process which includes client attribution reviewed by the Pennsylvania SBDC Lead Office for accuracy. All data reported are direct, actual, verified results and ***do not*** include indirect or induced impacts.

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