

**Minutes**  
**Board of Directors Meeting**

Association of Small Business Development Centers (ASBDC)  
September 13, 2006  
Houston, Texas

**Board Members Present:** Bill Carter; Jody Keenan; Mike Myhre; Becky Naugle; Georgianna Parkin; Mark Petrilli; Jon Ryan; Al Salgado; Henry Turner; and Don Wilson.

**Call to Order:** The meeting was called to order by Don Wilson at 8:30 p.m. on Wednesday, September 13, 2006. Don Wilson presided, as provided by the Association By-laws, until the Board of Directors could elect the chairperson.

**Election of Officers:** Don Wilson stated that the purpose of the meeting was to elect the officers of the Association.

Chairperson -- Don Wilson called for nominations for the position of Chairperson. Georgianna Parkin nominated Mark Petrilli for Chairman. The nomination was seconded by Al Salgado, and Mark Petrilli was elected Chairman by unanimous voice vote.

Vice-Chairperson -- Chairman Mark Petrilli presided over the continuation of the meeting. Chairman Petrilli called for nominations for the position of Vice-Chairperson. Al Salgado nominated Jody Keenan for Vice-Chairperson, and the nomination was seconded by Mike Myhre. Jody Keenan was elected by unanimous voice vote.

Secretary -- Chairman Petrilli called for nominations for the position of Secretary. Al Salgado nominated Georgianna Parkin for Secretary. The nomination was seconded by Becky Naugle, and Georgianna Parkin was elected by unanimous voice vote.

Treasurer -- Chairman Petrilli called for nominations for the position of Treasurer. Bill Carter nominated Henry Turner for Treasurer, and the nomination was seconded by Becky Naugle. Henry Turner was elected Treasurer by unanimous voice vote.

**Preparation for the Next Meeting of the New Board:** Chairman Petrilli asked each Board member to put together a list of three short-term and long-term key priorities for the Board to work on in the coming year, as well as make recommendations for committees, task forces and interest groups. He also stressed the need to leverage the strengths of committee members as well as the entire membership, and that communication would be key to the Board's success. Other key points mentioned were the need to cultivate and grow the SBA relationship; the need to promote the Board's meetings as business meetings versus membership meetings; and the need to strengthen membership engagement. Don Wilson stated that during the legislative re-authorization process, the Board may desire to offer to assist the SBA's SBDC Advisory Board to increase their membership from nine to 10 members, consistent with the 10 SBA regions. It

was also suggested that the Board may want to survey members regarding priorities to see if there has been any change in where they believe the ASBDC staff should focus.

Don Wilson indicated that the staff has focused on the conference generating revenue as well as increasing sponsorships, and legislative engagement as defined previously as priorities from the Board and membership. Board members were given two books, on the subjects of leadership and management. Don Wilson and Georgianna Parkin offered to e-mail all Board members the survey results discussed at the Board meeting in the fall of 2004 as a starting point for discussion.

**Next Meeting of the Board:** It was suggested that the next Board meeting take place during November 9-12, in Washington, D.C. for 2 days, with the 9<sup>th</sup> being a travel day, pending availability of Board Members. Don Wilson suggested that the Board may want to hold the January meeting in Orlando, piggybacking on the USASBE meeting as was done last year.

**Adjournment:** Mike Myhre moved that the meeting be adjourned. The motion was seconded by Becky Naugle and the meeting was adjourned at 9:35 pm.

Submitted by Georgianna Parkin, Board Secretary, ASBDC