

Minutes
Special Board of Directors Meeting
Association of Small Business Development Centers (ASBDC)
February 27, 2006
Alexandria, Virginia

Board Members Participating: John Massaua (Chairman); Don Wilson (President); Henry Turner (Vice Chairman); Carmen Marti (Treasurer); Jody Keenan (Assistant Treasurer); Carol Lopucki; Georgianna Parkin; Mark Petrilli and Al Salgado.

Call to Order: At the request of Board members Al Salgado, Henry Turner and Mark Petrilli, and by consensus of all present, Chairman John Massaua called a special meeting of the Board on February 27, 2006, to discuss issues related to the Counselor Certification Taskforce. The meeting was called to order at 9:00 p.m.

Counselor Certification: The Board discussed the request from Board Member Henry Turner to disband the Counselor Certification Taskforce chaired by Janet Roderick and Kate Hoelscher, due to opposition to direction to move forward with the Board and previous boards directives to develop a national counselor certification program. Evidence of the divide was discussed as witnessed during the Spring Meeting Committee Meeting by two Board members and reported by a third by his direct subordinate.

The Board also discussed that a previous conference call by the Board chair, Board liaison and ASBDC President was held in January with the Committee co-chairs after hearing of previous discord on the subject, at which time the co-chairs agreed to move forward with the Board's wishes for a national certification.

Motion: A motion was made by Henry Turner to disband the Counselor Certification Taskforce, and the motion was seconded by Al Salgado. The Motion carried unanimously by voice vote.

- ① John Massaua and Hank Turner and/or Don Wilson will ask Kate Hoelscher to continue as an advisor to the Board until such time a new committee would be formed as might be appropriate.
- ① John Massaua will inform Jerry Cartwright of the decision as well as Janet Roderick prior to the State Directors Meeting¹.

Adjournment: A motion to adjourn was made by Jody Keenan and seconded by Carmen Marti. The motion passed by voice vote. The meeting was adjourned at 9:20 p.m.

Submitted by Roy Miller, Board Secretary, ASBDC

① = Action Item

¹ Henry Turner actually carried out the discussion with Janet Roderick and John Massaua with Jerry Cartwright and Don Wilson with Kate Hoelscher.

Notes: From the meeting with Steve Galvan and Cheryl Mills of SBA, prior to the Special Board Meeting:

1. Steve Galvan was informed of the Association's concerns that SBA headcount is having on economic impact of the SBDC program.
2. Steve Galvan was informed of the concerns of the amount of overhead being placed on SBDC program by SBA.
3. An effort is to be made to include new goals in the 07 program announcement.
4. Continue discussing with OMB the value of SBDC by ASBDC and SBA.
5. Hill visit together with a common agenda – meeting to be scheduled with CLA.
6. Returning Portability funds to the SBDC national program. Cheryl would determine the feasibility from SBA's view.
7. That the SBA designates and funds the SBDC as first responders during disasters and possibly seeks supplemental funds for those efforts.
8. Acknowledge to the appropriate Administration Staff (\White House) that the ASBDC network is addressing the Presidents agenda by creating jobs, accessing capital to small businesses and increasing tax revenues.
9. Recognize and tout that the ASBDC Network is using technology to assist the Small Businesses of America.