

## Rep. Pat Meehan

### 7<sup>th</sup> District Summary

Berks • Chester • Delaware • Lancaster • Montgomery

January 1, 2012 – December 31, 2012

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 7<sup>th</sup> district. Independent research finds that Pennsylvania SBDC clients generate **\$6.56 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 7<sup>th</sup> district.

### At a Glance: Pennsylvania SBDC 2012 Impact

Entrepreneurs Consulted: 12,254

Women- and  
Jointly-Owned: 57%

Veterans: 10%

Minorities: 24%

Total Consulting Hours:  
108,489

Financing Obtained:  
\$106,877,015

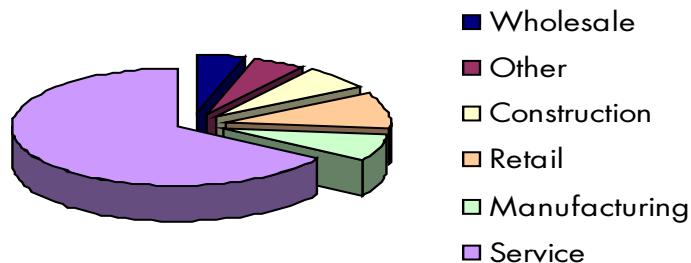
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	2012	2013 (Projected)
Entrepreneurs Consulted .....	<b>1,674</b>	<b>1,406</b>
Women- and Jointly-Owned .....	<b>63%</b>	
Veterans .....	<b>11%</b>	
Minorities.....	<b>42%</b>	
Total Consulting Hours Provided .....	<b>17,806</b>	<b>14,963</b>

### RESULTS

Businesses Started.....	<b>66</b>	
Jobs Saved .....	<b>675</b>	
Jobs Created.....	<b>982</b>	
Client-Obtained Financing .....	<b>\$12,529,563</b>	<b>\$10,529,044</b>
Assets Preserved .....	<b>\$6,314,175</b>	<b>\$5,306,029</b>

### CLIENT INDUSTRIES



**Small Business Development Centers**  
*Helping businesses start, grow, and prosper.*

## DISTRICT CONTACTS

**Kutztown University**  
Ernie Post, Director  
(484) 646-4003  
[www.kutztownsbdc.org](http://www.kutztownsbdc.org)

**Lehigh University SBDC**  
Sandra Holsonback, Director  
(610) 758-3980  
[www.lehigh.edu/sbdc](http://www.lehigh.edu/sbdc)

**Temple University SBDC**  
Eustace Kangaju, Director  
(215) 204-7282  
[www.temple.edu/sbdc](http://www.temple.edu/sbdc)

**Widener University SBDC**  
Glenn McAllister, Director  
(610) 619-8490  
[www.widenersbdc.org](http://www.widenersbdc.org)

**Pennsylvania SBDC Network**  
Christian Conroy  
State Director  
(215) 898-1219  
[www.pasbdc.org](http://www.pasbdc.org)

The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



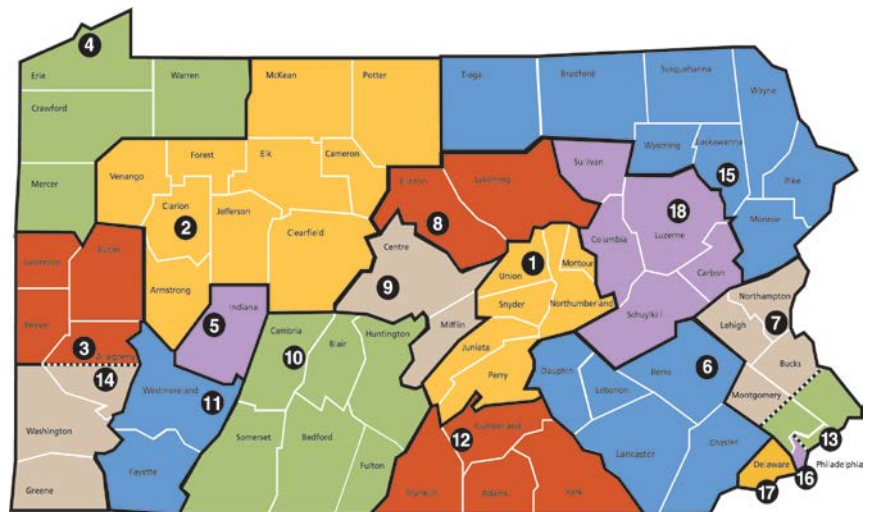
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## DISTRICT PROFILE



County	Population	# of Small Businesses	%Small Businesses
Berks	411,442	31,914	99.94
Chester	498,886	52,284	99.93
Delaware	558,979	50,293	99.92
Lancaster	519,445	49,880	99.94
Montgomery	799,874	90,343	99.91

## SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes

Pennsylvania SBDC | 3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104  
(215) 898-1219 | [www.pasbdc.org](http://www.pasbdc.org) | @PASmallBusiness