

**SBDC clients invest in our nation's future.**

SBDCs helped clients obtain an estimated **\$4.48 billion in financing** in 2013. Every \$1 spent on the SBDC network enabled small businesses to access \$43.92 in new capital.

Data provided by SBA

**SBDCs touch more than one million entrepreneurs each year.**

In FY 2013, SBDC services included business consulting for 201,569 clients, training sessions for 330,781 attendees, and other forms of targeted assistance for approximately 532,377 small businesses and aspiring entrepreneurs. SBDC clients received more than **1.3 million total hours of consulting** services in FY 2013.

Data provided by SBA

**SBDCs serve women, minorities and America's veterans.**

In FY 2013 SBDC business consulting clients nationwide were **44.5% women, 27.9% were minorities and 8.5% were veterans.**

Data provided by SBA

**SBDCs are in your communities.**

Nearly 1,000 locations covering rural, urban, and suburban communities nationwide.



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**ECONOMIC  
IMPACT**

**Driving  
Small  
Business  
Growth**

- \$100,000 in sales every 3.6 minutes
- A new job every 7 minutes
- \$100,000 in capital every 13 minutes
- A new business every 37 minutes



[twitter.com/ASBDC](https://twitter.com/ASBDC)  
[www.asbdc-us.org](http://www.asbdc-us.org)

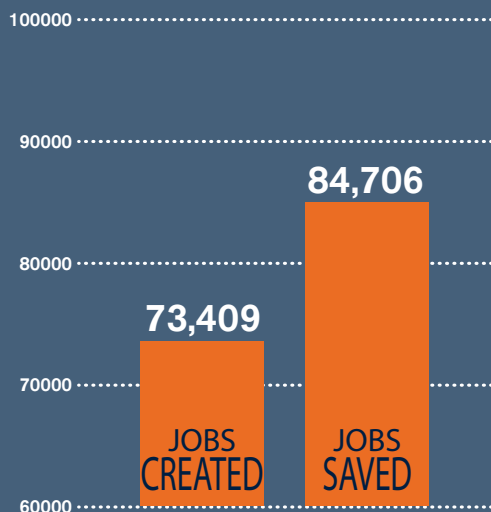
## America's Small Business Development Centers (SBDC) provide management and technical assistance to more than one million small business owners and aspiring entrepreneurs each year. Small business owners and aspiring entrepreneurs can go to their local SBDCs for no fee **face-to-face business consulting** and **low-cost training** on writing business plans, accessing capital, marketing, regulatory compliance, international trade and more.

The SBDCs are a **partnership** that includes **Congress, SBA, the private sector,** and the **colleges, universities and state governments** that host and manage SBDCs across the nation.

America's SBDC network is a cost-effective way to create jobs, grow the economy, enhance American competitiveness and fulfill the American dream.

## SBDCs HELP SMALL BUSINESSES CREATE JOBS.

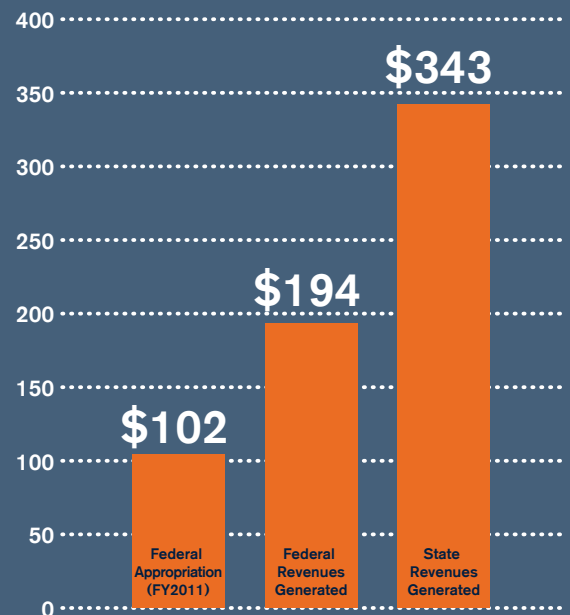
### Jobs Created & Saved by SBDC in-depth clients in 2011



Average SBDC client job growth: 14.1%  
National average job growth: 1.6%

## SBDCs Generate More Revenue than they Cost

(Cost vs. Revenue Generated by SBDCs in 2011, in millions of \$)



Every federal dollar invested in SBDCs in 2011 created \$1.90 in federal revenue and \$3.13 in state revenue

### SBDCs help small businesses grow.

SBDC in-depth\* clients **generated more than \$7.0 billion in new sales** and **saved an additional \$7.6 billion in sales** in 2011.

### SBDC clients build the economy.

SBDC experienced an average sales **increase of 14.1%** between 2011 and 2012 – eight times greater than the average sales **increase of 1.6%** for businesses in general

### SBDC clients create new businesses.

An **estimated 55%** of all pre-venture SBDC in-depth clients **start new businesses**. Between 2011 and 2012, SBDC in-depth clients started **14,440 businesses**.

\*In-depth client > than 5 hours of counseling.

Data provided by 2013 Survey of Economic Impact of SBDCs

Our ability to accurately measure and report economic data makes it possible to gauge the true economic impact of the America's SBDC network and its clients on the national economy