



State of Illinois
Pat Quinn, Governor

Department of Commerce and Economic Opportunity
Adam Pollet, Director

Illinois Small Business Development Center Network



Senator Dick Durbin

The Illinois Small Business Development Center (SBDC) provides advocacy, business assistance, training, information, access to critical resources and guidance to help pre-venture entrepreneurs and existing small companies grow their businesses in today's competitive economy. Specialized services are also provided by the SBDC International Trade Centers (ITC) and the Procurement Technical Assistance Centers (PTAC).

These programs are funded in partnership with the U.S. Congress, the Small Business Administration, the Department of Defense, the Illinois Department of Commerce and Economic Opportunity and local host institutions.

Statewide Illinois SBDC Network Totals for Calendar Year 2012

39,838 SBDC Network Customers Served

13,910 Jobs Created & Retained

647 New Businesses Starts and Expansions

SBDC - \$191.1 Million in Financing Assisted

PTAC - \$760.2 Million in Contracts Assisted

ITC - \$820.8 Million in Export Sales Assisted

800-252-2923

www.ilsbdc.biz

Impact of the Illinois Small Business Development Center Network in Calendar Year 2012

- 35 Illinois Small Business Development Centers
- 10 Illinois Procurement Technical Assistance Centers
- 12 Illinois SBDC International Trade Centers

New Revenues to State and Federal Governments

Clients of the Illinois SBDC generated **\$18.7 million** in State and Federal Tax Revenues.

Return on Investment of the Illinois SBDC

Illinois SBDC Long Term Counseling Clients Generated a **\$6.13** Return for Each Dollar Invested.

Illinois SBDC - ITC - PTAC Clients

Launched or Expanded **647** Businesses
Created **5,082** New Jobs
Retained **8,828** Existing Positions
Secured **\$191.1 Million** in Business Capital
Won **\$760.2 Million** in Government Contracts
Made **\$820.8 Million** in Export Sales



Providing Guidance for
Business Growth



Representing America's SBDCs

“Celebrating 29 Years of Service to Illinois Small Businesses”