



State of Illinois
Pat Quinn, Governor
Department of Commerce and Economic Opportunity
Adam Pollet, Director
Illinois Small Business Development Center Network



Congressman Bradley Schneider 10th Congressional District

The Illinois Small Business Development Center provides advocacy, business assistance, training, information, access to critical resources and guidance to help pre-venture entrepreneurs and existing small companies grow their businesses in today's competitive economy.

These programs are funded in partnership with the U.S. Congress, the Small Business Administration, the Department of Defense, the Illinois Department of Commerce and Economic Opportunity and local host institutions.

In Calendar Year 2012 Illinois SBDCs serving the 10th District achieved the following results:

-  **4,529** Clients Counseled & Trained
-  **1,997** Jobs Created & Retained
-  **\$15 Million** in Financing Secured
-  **47** New Businesses Created
-  **54** Business Expansions
-  **\$30.9 Million** in Government Contracts Assisted
-  **\$5.5 Million** in Export Sales Assisted

Illinois SBDC Locations Serving the 10th District:

Illinois SBDC at William Rainey Harper College - 847/925-6570
Illinois SBDC, ITC, PTAC at College of Lake County - 847/543-2033
Illinois SBDC, ITC, PTAC at NORBIC - 773/594-9292
Illinois SBDC at Duman Microenterprise Center - 312/673-3429

(800)252-2923 - www.ilsbdc.biz

Impact of the Illinois Small Business Development Center Network in Calendar Year 2012

- 35 Illinois Small Business Development Centers
- 10 Illinois Procurement Technical Assistance Centers
- 12 Illinois SBDC International Trade Centers

New Revenues to State and Federal Governments

Clients of the Illinois SBDC generated **\$18.7 million** in State and Federal Tax Revenues.

Return on Investment of the Illinois SBDC

Illinois SBDC Long Term Counseling Clients Generated a **\$6.13** Return for Each Dollar Invested.

Illinois SBDC - ITC - PTAC Clients

Launched or Expanded **647** Businesses
Created **5,082** New Jobs
Retained **8,828** Existing Positions
Secured **\$191.1 Million** in Business Capital
Won **\$760.2 Million** in Government Contracts
Made **\$820.8 Million** in Export Sales



Providing Guidance for
Business Growth



Representing America's SBDCs

“Celebrating 29 Years of Service to Illinois Small Businesses”