

Minutes
ASBDC Annual Meeting
Tuesday, September 21, 2010
Grand Hyatt Hotel, San Antonio, TX
Texas Ballroom A

Meeting Called to Order: The ASBDC annual meeting was called to order by Chairman Jerry Cartwright at 8:30 am (CST).

Roll Call: Roll call was taken by Secretary Al Salgado of the membership with a quorum present. All proxies were duly noted.

Approval of Minutes: The minutes from the ASBDC Spring meeting were presented and a motion to accept was made by Brett Rogers and seconded by Clinton Types. The minutes were approved with a voice vote.

President's Report: Tee Rowe gave an update of the 30th Anniversary Annual Conference and noted that will be a record regarding attendance. Tee introduced April Farms as the new Marketing and Communications staff person to the ASBDC staff.

Tee cited the following initiatives moving positively forward:

- MOUs with federal agencies and other partners
- Sponsorship and support by Sprint and Palo Alto
- SBA relationships
- Jobs Bill moving forward
- Possible core funding increase
- SBA/SBDC authorization

Legislative Report: Jim King reported that the last Hill Day was very successful. The themes that resonated on the Hill were core services, energy conservation, green/sustainability, international trade, and government contracting. Jim stated that the Senate has marked \$124 million for the national SBDC program; depending on CR and perhaps an Omnibus bill.

Strategic Plan Action Matrix: Al Salgado reviewed the ASBDC Action Matrix and highlighted accomplishments for the year and those action items to be carried over into next year. (Action Matrix on ASBDC web site)

Marketing and Communications Committee: Jacqueline Taylor citing accomplishments for the year and stated future initiatives such as branding, common message, and ways and tools to enhance member communication and outreach.

Elections for New Board of Directors: Motion made by Craig Bean to accept the slate of nominations for ASBDC board of directors by acclamation was seconded by Clinton Tymes and passed by voice vote.

Membership Annual Dues Realignment: Tee reviewed the need to realign dues for parity and equity. Janice Washington made a motion to accept the proposed annual dues structure and seconded by Jim Heckman, passed by voice vote.

Personnel Committee Report: Gerogianna Parkin updated the membership regarding the ASBDC President successful transition and thanked the committee members for their hard work and service.

SBA Report: Antonio Doss and Penny Pickett reported on the following:

- Commended the conference committee for the design of the conference topics that offered quality training in core competency, export and technology areas.
- Discussed OSBDC's desire to assist the ASBDC with message and success to become the relevant service provider nationally.
- Definitions and fee for service
- Jobs Bill
- Supplemental funds
- Impact study
- RIC awards
- Project officers review
- Jess Knox and DD goals process

Motion to Adjourn: Motion to adjourn was made by Clinton Tymes and seconded by Brett Rogers; passed by voice vote. Meeting adjourned at 4:00 pm (CST).