

Minutes Board of Directors Meeting

Association of Small Business Development Centers (ASBDC)

August 26, 2008

By Conference Call

Board Members Participating: Jody Keenan (Chair); Don Wilson; Georgianna Parkin (Vice Chair); Jerry Cartwright (Secretary); Becky Naugle; Al Salgado; Debbie Trujillo; Mary Lynn Wilkerson; Rich Werner.

Others Participating: Christian Conroy; M. E. Gamble; Jim King; Carol Lopucki; Janice Washington; Dan O'Grady.

Call to Order: The meeting was called to order by Chair Keenan at 3:00 p.m. (Eastern Daylight Savings Time) on Tuesday, August 26, 2008.

Approval of Minutes: Al Salgado moved that the minutes of the Board meeting held by conference call on July 22, 2008, be approved. The motion was seconded by Mary Lynn Wilkerson and passed by voice vote.

Financial Report: Don Wilson reviewed the Association's financial statements and reported that the financial position of the Association is sound.

Remarks by the Chair:

Strategic Planning Survey: Chair Keenan stated that Marc King and Dan Parks are gathering responses to the strategic planning survey. They will attend the Board meeting in Chicago to update the Board on the results of the survey.

Technology Counselor Certification Exam: Chair Keenan stated that 29 network members, representing 18 states, are expected to sit for the Technology Counselor Certification exam in Chicago. She thanked those who worked to make the certification exam possible, including Meriby Sweet, Lew Attardo, Carol Lopucki, Scott Daugherty, Andrew Sherman, and Andrew Sherman's Board members and staff.

SBA Metrics and Annual Reports: Chair Keenan stated that Al Salgado, Max Summers and Mike Young had agreed to represent the ASBDC in discussions with SBA, concerning metrics and future SBA Entrepreneurial Development Program annual reports.

Motion: Chair Keenan moved that the Board approve the appointment of Al Salgado, Max Summers and Mike Young, to represent the ASBDC in discussions with SBA concerning metrics and future SBA Entrepreneurial Development Program annual reports. The motion was seconded by Jerry Cartwright and passed by voice vote.

Chicago Agendas: The Board reviewed and discussed the agendas for the Board and Business meetings that will be held in Chicago in September.

New Director Training: Chair Keenan thanked Carol Lopucki for her work in organizing the New Director training program for the Annual Conference in Chicago.

Recognizing Senator Durbin and Congressman Serrano: Chair Keenan stated that the Association will recognize Senator Durbin and Congressman Serrano (Chairs of the Congressional appropriations committees with jurisdiction over SBA programs) during the ASBDC Annual Conference in Chicago, for their strong support of small business development. Each will receive the ASBDC Champion of Small Business Development Award. The ASBDC Communications Committee had recommended that both Senator Durbin and Congressman Serrano should receive the award.

President's Report:

Meeting with the New Acting Administrator: Don Wilson stated that he was invited to meet with the new Acting Administrator of the SBA, Sandy Baruah. Don Wilson stated that Mr. Baruah said during the meeting that he wants to continue the reforms instituted by former Administrator Preston, and he wants to continue former Administrator Preston's close communications with small business groups. Don Wilson stated that it is not known whether Mr. Baruah will be confirmed by Senate, but he can continue to serve as Acting Administrator without Senate confirmation.

SBA Reauthorization Legislation: Don Wilson updated the Board on the status of SBA Reauthorization legislation. He stated that the Senate Small Business Committee had reported a Reauthorization bill, but the full Senate had not yet considered it. The House has passed its Reauthorization bill.

SBDCNet and SBDC Energy Grants: Don Wilson stated that SBA has not determined the dates for the publication of the RFPs for the SBDCNet and SBDC energy grants.

National Conference of State Legislatures Meeting in New Orleans: Mary Lynn Wilkerson reported to the Board on the National Conference of State Legislatures (NCSL) meeting in New Orleans. The Louisiana SBDC network represented the ASBDC and the nationwide network at the NCSL conference, staffing the ASBDC booth at the conference trade show. She stated that members of the Louisiana SBDC network and she met with more than a hundred state legislators and staff during the conference. Don Wilson thanked Mary Lynn Wilkerson and the members of the Louisiana SBDC network for their hard work at the NCSL conference, representing the ASBDC and the nationwide network.

Adjournment: Jerry Cartwright moved that the meeting adjourn. The motion was seconded by Mary Lynn and passed by voice vote. The meeting adjourned at 4:00 p.m. (Eastern Daylight Savings Time) on Tuesday, August 26, 2008, 2008.

Next Meetings of the Board:

The next meeting of the Board will be held in Chicago, on Monday, September 1, 2008.

Regular meetings of the Board are held by conference call on the fourth Tuesday of each month, at 3:00 p.m. (Eastern Time), with the following exceptions:

- October 14-15, 2008 (Tuesday and Wednesday)
- January 13-14, 2009 (Tuesday and Wednesday)
- March 1, 2009 (Sunday, preceding the Spring Meeting)
- June 9-10, 2009 (Tuesday and Wednesday)
- September 13, 2009 (Sunday, preceding the Fall Conference in Orlando)
- October 13-14 (Tuesday and Wednesday)