



# Job Announcement

Helping Businesses Grow & Succeed

## FLORIDA SBDC NETWORK INTERNATIONAL BUSINESS AND TRADE MANAGER MIAMI, FLORIDA

### Job Summary

Assists Florida businesses to successfully expand overseas, grow global market share and sell products/services abroad with the assistance of Florida SBDC Network advisors. Meets strategic objectives of the Florida SBDC Network and the Florida SBDC at FIU. Provides education and resources to colleagues and clients, develops key partnerships, increases grant and contract capacities, and assists in establishing statewide initiatives to serve the international trade needs of companies throughout Florida.

### Minimum Qualifications

Master's degree in an appropriate specialization and four years of experience; or a bachelor's degree in an appropriate specialization and six years of experience.

### Desired Qualifications

- NASBITE Certified Global Business Professional credential.
- Fluent in Portuguese, French or a third language in addition to English and Spanish
- Ability to supervise a team of international trade specialists located throughout Florida
- Obtain/Maintain NASBITE Certification as a Certified Global Business Professional (CGBP) and encourage other colleagues to become certified
- Develop and implement plans to raise awareness of global opportunities for small and medium-size business
- Involvement with other duties and responsibilities may be expected in order to support the mission and purpose of the Florida SBDC Network
- See full announcement for additional information

### How to Apply

To apply for this position, visit the FIU career site – [hr.fiu.edu/pshr](http://hr.fiu.edu/pshr), click on Prospective Employees, and search for the posting using job ID 509326.

**Application Deadline: May 14, 2015**

