



AMERICA'S SMALL BUSINESS DEVELOPMENT CENTERS:

# Working with America's Job Creators

**Small businesses are job creators and innovators.**

Supporting their formation and growth moves our economy forward and makes our communities healthier. Strong federal funding for America's SBDCs leverages local stakeholders to assure the continuation of the nation's largest and most effective small business assistance program.



# AMERICA'S SBDCs Span the Nation



**With nearly 1,000 locations across the country, SBDCs provide local businesses and entrepreneurs with the resources they need to thrive, compete and succeed.**

The SBDC network includes dedicated business advisors working in partnership with universities, economic development professionals, chambers of commerce, lenders, investors and entrepreneurs themselves.

America's SBDCs are poised for the future: SBDCs help entrepreneurs start and grow businesses, create jobs, increase prosperity and contribute to the economy.



SBDCs ARE IN YOUR COMMUNITY

## Nearly 1,000

covering rural, urban, and suburban communities nationwide

FIND YOUR LOCAL SBDC TODAY!

[www.AmericasSBDC.org](http://www.AmericasSBDC.org)

 [twitter.com/ASBDC](https://twitter.com/ASBDC)





# America's SBDCs Latest Annual Results

Every federal dollar → \$2.33 Federal Revenue → \$3.01 State Revenue

### JOBS

**100,233** new jobs created

A new job every 5 minutes

### JOB GROWTH

**15.5%** average SBDC client

**1.9%** national average

### CREATE NEW BUSINESSES

**65%** of pre-venture SBDC in-depth clients start new businesses

**17,864** new businesses started by in-depth clients between 2014-2015

A new business every 30 minutes

### SALES

**\$6.9 billion** in new sales

**\$100,000** in new sales every 7.5 minutes

### SALES GROWTH

**13.6%** average SBDC client annual sales growth

**4x** greater than the national average sales

### RETURN ON INVESTMENT

Cost vs. Revenue Generated by SBDCs (millions of \$):

\$113.5	\$265	\$342
Federal Appropriation	Federal Revenues Generated	State Revenues Generated

### INVEST IN OUR NATION'S FUTURE

**\$4.6 billion** in financing

Every federal dollar = **\$40.50** in new capital

**\$100,000** in capital every 11.4 minutes

### WOMEN, MINORITIES, VETERANS

**46%** women  
**37%** minorities  
**7%** veterans

### ENTREPRENEURS

**192,205** entrepreneurs received business consulting

**261,369** entrepreneurs trained

**nearly 500,000** provided other SBDC professional services

**1.3 million** total hours of consulting services

Source of Statistics: SBA; and the "Economic Impact of Small Business Development Center Counseling Activities in the United States: 2014-2015," by Professor James J. Chrisman of Mississippi State University