

A woman with curly hair, wearing a pink polka-dot top and blue jeans, stands with her arms crossed in a cafe. In the background, there are menu boards for 'OMELETTES', 'SANDWICHES', and 'SPECIALITY SA'.

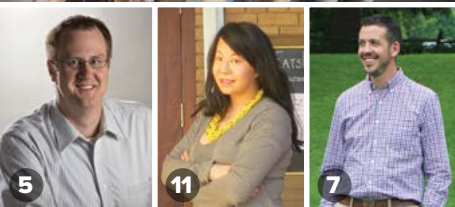
# Be Our Next Success Story

*Our goal is to help our small  
business clients succeed.*

America's SBDC represents the nation's most trusted small business resource – SBDCs. SBDCs are small business development centers that offer no-cost consulting and low-cost business training to entrepreneurs and growing businesses. The SBDC network has over 35 years of experience and touches over 1 million small businesses every year.

**Businesses that partner with  
America's SBDCs get started, get  
funding, grow sales and prosper.**

AMERICA'S  
**SBDC**<sup>®</sup>



## The SBDC Story Is Best Told By Its Clients

### 1 Luke's Toy Factory – Connecticut

“Our SBDC contact is an energetic, thoughtful and well-informed resource for our business. He is always enthusiastic, with a constant supply of information that seems to show up at just the right time. Nelson knows what it takes to start a successful business and is there every step of the way.”

– James Barber, Managing Partner

[www.lukestoyfactory.com](http://www.lukestoyfactory.com)

### 2 Green Edge Technologies, LLC – Florida

“The FSBDC export marketing program gave us amazing tools in the export marketing plan it developed for us. In addition, the FSBDC and its amazing employees, like Cathryn Hagan, educated us and gave us access to resources we did not even know were available to small businesses.”

– Dr. Amir A. Varshovi, CEO

[www.green-edge.com](http://www.green-edge.com)

### 3 House of Design – Idaho

“Without the SBDC assistance and the BSU TECenter accelerator, House of Design would not have grown into the company we are today. They were instrumental in us starting.”

– Shane Dittrich, Owner, Sr. Robotics System Engineer

[www.thehouseofdesign.com](http://www.thehouseofdesign.com)

### 4 McClintock Distilling – Maryland

“Brandon Mason (SBDC Advisor) and our SBDC provided us invaluable help in the process of securing a loan and making our dream of opening a craft distillery a reality. We would not be where we are today without the help and support of the SBDC.”

– Braeden Bumpers, Owner

[www.mcclintockdistilling.com](http://www.mcclintockdistilling.com)

### 5 Neuvokas Corporation – Michigan

“The Michigan SBDC, in particular the SBTDC group, isn't like a government agency they think like Entrepreneurs and bring valuable insights and contacts.”

– Erik Kiilunen, Founder & CEO

[www.neuvokascorp.com](http://www.neuvokascorp.com)

### 6 Helios Remote Sensing – New York

“The SBDC has been continuously supportive of Helios, providing advice, business contacts, and opportunities that have helped expand the audience for our products. Starting a small business can be an overwhelming (and sometimes terrifying) thing, but it's a comfort to know there's a group of people out there with answers, suggestions and resources, rooting for our success.”

– Janine Szczepanski, CEO

[www.heliossensors.com](http://www.heliossensors.com)

### 7 Ziegler – Pennsylvania

“Our SBDC most recently provided us guidance on the process of and considerations to establish a regional distribution center in Southeast Asia and made valuable introductions to appropriate service providers.”

– Chris Stock, Sales Manager, Eastern Hemisphere

[www.zeiglerfeed.com](http://www.zeiglerfeed.com)

### 8 Elevate Systems – Southwest Texas

“The UTSA SBDC has been instrumental in our growth providing federal contracts, information on the advantage of certification, hands on assistance, and the requirements. We have been able to grow our revenue in less than 3 years to just under \$1M as a result of their assistance.”

– Maricela Gray, Chief Executive Officer

[www.elevatesystems.com](http://www.elevatesystems.com)

### 9 Bear Creek Smokehouse – North Texas

“Working with the SBDC has been a great experience. They have helped sustain our company in various ways by showing us how to improve our cash flow, our bottom line and our competitiveness in the market place through resources available to small businesses in East Texas. I would highly recommend any small business owner to the SBDC staff and let them put their expertise to work for you.”

– Robbie Shoults, President

[www.bearcreeksmokehouse.com](http://www.bearcreeksmokehouse.com)

### 10 KuKuRuZa Popcorn – Washington

“Our SBDC Advisor has been an excellent sounding board for our team as we continue tackling new challenges. He cues us in to the questions we should be asking ourselves, and it really helps us to progress through the decision making process. Our young team lacks experience, so having a seasoned professional review our plans allows us to move forward with the confidence of a much more experienced team.”

– Grant Jones, Owner

[www.kukuruza.com](http://www.kukuruza.com)

### 11 The EatsPlace – Washington, D.C.

“DCSBDC helped EatsPlace get its first start with a business and marketing plan. From there, they've been with us every step of the way: when we opened a brick and mortar store and now looking at opening other locations.”

– Katy Chang, Chef and Founder

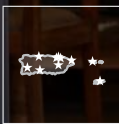
[www.eatsplace.com](http://www.eatsplace.com)



# How Can SBDCs Help You?

America's SBDCs advise their clients, educate and guide them through the start and growth of their business. Whether its helping to write a business plan, access capital, identify market opportunities including exports or being there when disaster strikes. SBDCs are there for the life of your business.

FIND YOUR LOCAL SBDC TODAY!



**There are nearly 1,000 SBDC locations around the country and over 4,000 SBDC business consultants ready to help.**

**[www.AmericasSBDC.org](http://www.AmericasSBDC.org)**