

Attend Our Workshop: How to Buy, Value or Sell a Business

Description

Join this in-depth discussion about the process of buying, valuing and selling a small business. Learn about the available resources which may be utilized to reduce friction throughout the process. Learn best practices and real world examples of how your clients can successfully navigate the buy/sell process.

Date & Location

Thursday, September 10, 2015

8:00 AM - 9:30 AM

Marriott Marquis, Room Yerba Buena 3

What You'll Learn

- The advantages of buying an existing business or franchise vs starting one.
- How to find a business to buy in three fast, free and easy steps.
- How to fund the purchase of a business, including what finance options are available.
- Methods to determine the value of a business, including how to determine a fair asking price.
- How to sell a business, including marketing a business for sale and deciding if a broker is right for you.
- ... and more!

Presenters

Bob House
General Manager, BizBuySell

BizBuySell is the Internet's largest business-for-sale marketplace, with over 48,000 active businesses, plus a database of over 75,000 sold business comps, and a leading franchise directory.

Bob formerly served as Director of Product for several Internet businesses: BizBuySell and AllBusiness.com, an online resource for starting, growing, and managing small businesses.



Ed Pendarvis
Founder, Sunbelt Business Brokers

Sunbelt Business Brokers Network is the largest Small Business Brokerage Franchise in the world

Ed has over 30 years of experience in educating Buyers, Sellers, Brokers, and Franchisees. He is Author of 2 Books: *Buying a Business to Secure Your Financial Freedom* and *The Secrets of Buying The Right Business (for you) Right*, and is founder of Business Buyers University.

